

# How to Use OrbisStore - SELLER

# OrbisStore Sales Process

- Working Days and Hours
- Holidays
- Storefront Customization
- Warehouse
- Discount
- Payment Terms
- General Terms and Conditions
- Request Response Time
- E-mail and SMS
- Product Pictures
- Markets

## Storefront Management

- Customers Awaiting Approval
- Rejected Customers
- Approved Customers
- Application Settings

## Application Management

- Create Profile
- Edit Profile
- Delete Profile
- Profile Search

## Customer Management

- Stock Entry
- Stock List

## Stock Management

# Seller Homepage

**OrbisStore**  
(BETA)

468 x 60 REKLAM ALANI

Turkce 23.11.2009, Monday

Polimer Satisci Bir

Change Password

Logout

WELCOME SELLERS BUYERS HELP Search Now www.chemorbis.com

### SELLERS

- Postings >>
- Buy Requests >>
- Stock Management >>
- Application Management >>
- Customer Management >>
- Storefront Management >>
- User Operations >>

**CREATE POSTINGS**  
Compose your postings to display your offers to sell.  
Offer Now

**MANAGE STOCKS**  
Arrange your inventory by creating stock entries for your products and services.  
Handle Inventory

**EVALUATE REQUESTS**  
Check the buyers' requests to purchase your products and services.  
Search Requests

**0** Requests awaiting approval  
Check requests waiting for your approval.  
Details

**4** Rejected requests  
View recently rejected buyer requests.  
Details

**9** Concluded sales  
Get immediate access to your sales history.  
Details

**2940** Customer awaiting approval  
Evaluate new customer applications to your store.  
Details

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Please tell us what you think, contact us at [customer@chemorbis.com](mailto:customer@chemorbis.com)  
ChemOrbis website is best viewed with Internet Explorer 8 (Click to download Internet Explorer 8)

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# SELLER – Storefront Management



- You can define the information (working days and hours, holidays, contact information, company logo, company introduction, etc) which will be seen by buyers who visit your storefront
- You can pre-define details related to warehouse, discount, payment term, general terms and conditions, request response time and product pictures to save time when creating postings.
- All pre-defined information will be displayed automatically when creating a posting.
- You can manually change pre-defined values if necessary.

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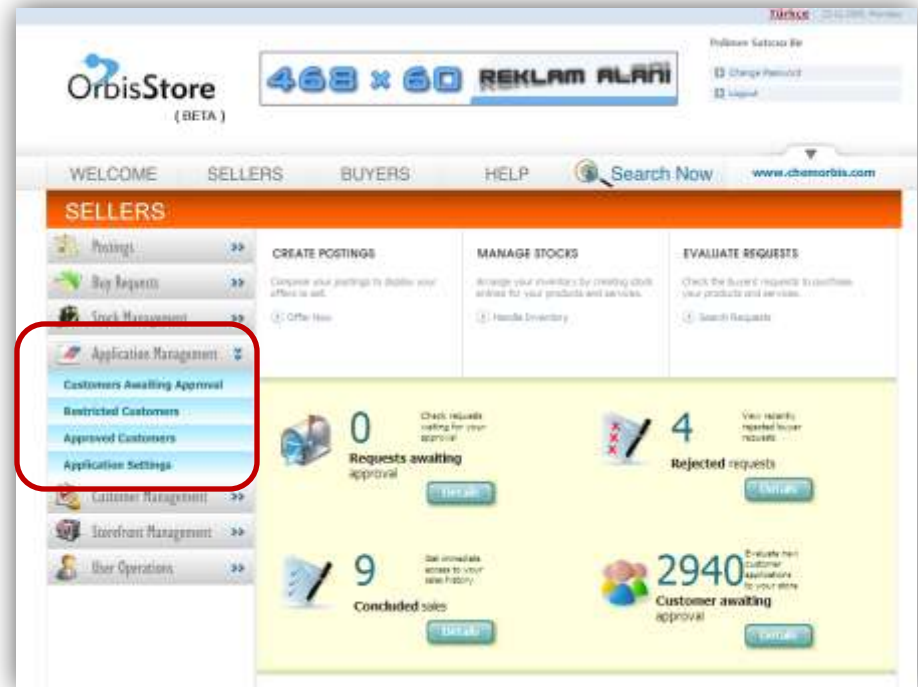
## Customer Management

- Stock Entry
- Stock List

## Stock Management

# SELLER – Application Management

- Companies need to be your approved customer to be able to view your posting details and to purchase your products and services.
- You can track your approved customers under “Approved Customers”.
- You can view the customers you restricted under “Restricted Customers”.
- You can track newly added companies and re-applications under “Customers Awaiting Approval”.



# SELLER – Application Management

- All companies registered in the system will be submitted to your approval to become your approved customer.
- You can choose either an automated or manual approval system.
- Default is set as “ Never accept without my approval”
- You can use one of the following automatic approval systems if you prefer:
  - Accept automatically after 1 week
  - Reject automatically after 1 week

**Application Settings**

Never accept without my approval

Accept automatically after 1 week

Reject automatically after 1 week

Recurring Applications

Reject recurring applications - If you don't want to reject recurring applications automatically, uncheck this option so that general application settings apply.

Authorization Code :  [Forgot my authorization code](#)

Do not ask for authorization code during this [session](#).

**Save**

If you select “**Accept automatically after 1 week**” or “**Reject automatically after 1 week**” all applications will be “**accepted**” or “**rejected**” after one week from the date you inquire “**Customers Awaiting Approval**”. The system won't start counting unless you visit the “**Customers Awaiting Approval**” page and inquire for waiting companies. Therefore it is recommended that you visit this page and search waiting customers frequently if you select one of these settings.

# SELLER – Application Management

OrbisStore (BETA)

468 x 60 REKLAM ALANI

Türkçe 23.11.2006

Polimer Satışta Bir

Change Password

Logout

WELCOME SELLERS BUYERS HELP Search Now www.chemorbis.com

BUYERS

Storefronts >>

Advanced Search >>

My Requests >>

My Markets >>

Storefront Owner Application >>

User Operations >>

To become an approved buyer of this store and view postings, [Click here](#) to send your request to the storefront owner. << Back

**YANTAS YAVUZLAR PLASTIK SAN. VE TIC. A.S.**

Seller Info Markets

**OPEN**

Country : Turkey

Time Zone : +02:00

Opening Hour : 00:00

Closing Hour : 23:59

Working Days : Mon Tue Wed Thu Friday Sat Sun

Holidays :

ACTIVE POSTINGS

Buyers who are not your approved customers will be alerted once they visit your storefront and prompted to apply to become your approved customer

# SELLER – Application Management

**Request To Become A Buyer**

Fields with \* are required.

You are about to make an application to become a buyer for the following company;

**Company Name :** YANTAS YAVUZLAR PLASTIK SAN. VE TIC. A.S.

Your contact details are as follows;

**Company Name :** Demo Polimer Satıcısı (Lokal)

**Address\*** : Test Sokak 123<br>Gaziantep/Turkey

**Phone\*** : 90 342 3453434 123

**Fax\*** : 90 342 9877787

**E-Mail\*** : mlevi@chemorbis.com

**Web** : http://www.chemorbis.com

**Contact(s)\*** : Beyza Bezci

| Contact Name* | E-Mail* | Phone* | Fax* |
|---------------|---------|--------|------|
|---------------|---------|--------|------|

**Notes** : We would like to become your customer. You can learn more about our company by visiting our website.

**Authorization Code :**  [Forgot my authorization code](#)

Do not ask for authorization code during this session.

- Buyers which apply to become your approved customer will only be able to view the details of the postings open to them once approved by you.
- Based on the application settings mentioned earlier, approval process can be manual or automatic.

# Sellers – Application Management

## Storefront

Until the seller approves the buyer's application, the buyer will see a message stating that his application is still being considered.

The screenshot shows the ChemOrbis website interface. At the top, there is a navigation bar with tabs for WELCOME, SELLERS, BUYERS, and HELP. A search bar with a magnifying glass icon and the text "Search Now" is positioned to the right of the tabs. The website URL "www.chemorbis.com" is displayed in the top right corner. Below the navigation bar, a green banner reads "BUYERS". On the left side, there is a vertical menu with icons and text for "Storefronts", "Advanced Search", "My Requests", "My Markets", and "Storefront Owner Application", each followed by a double arrow icon. The main content area displays a message: "The seller company has not approved your application request yet." Below this message is a "YANTAS YAVUZLAR PLASTIK SAN. VE TIC. A.S." entry with two green buttons labeled "Seller Info" and "Markets". A "<< Back" link is visible in the top right of the main content area.

# SELLER – Application Management

WELCOME   SELLERS   BUYERS   HELP   Search Now   www.chemorbis.com

## SELLERS

- Postings >>
- Buy Requests >>
- Stock Management >>
- Application Management >>
- Customers Awaiting Approval**
- Restricted Customers
- Approved Customers
- Application Settings
- Customer Management >>
- Storefront Management >>
- User Operations >>

### Customers Awaiting Approval

Your current application approval settings - ???en.???

To change your settings, click here.

Those customers which you have previously rejected automatically are shown with red and manually with dark blue.

Back   Continue

2,941 records found, displaying 1 to 10

1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | Next | Last | 10

| Company Name                      | Company Type | Country | Application Date | Newly Registered | Approve                             | Reject                              |
|-----------------------------------|--------------|---------|------------------|------------------|-------------------------------------|-------------------------------------|
| 3D Technopak Ltd                  | Other        | India   | 12/11/2009       | Auto             | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| 3R Corporation                    | Other        | India   | 12/11/2009       | Auto             | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| A & A3 Enterprises                | Other        | India   | 12/11/2009       | Auto             | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| A-1 Opti Vision                   | Other        | India   | 12/11/2009       | Auto             | <input type="checkbox"/>            | <input checked="" type="checkbox"/> |
| AAD1 Plastic Industries Pvt Ltd   | Other        | India   | 12/11/2009       | Auto             | <input type="checkbox"/>            | <input checked="" type="checkbox"/> |
| Aafiah Fibrous Text Industries    | Other        | India   | 12/11/2009       | Auto             | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| Aakash Plastopak Private Limited  | Other        | India   | 12/11/2009       | Auto             | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| Aalekh Industries Private Limited | Other        | India   | 12/11/2009       | Auto             | <input type="checkbox"/>            | <input checked="" type="checkbox"/> |
| Aamex Packaging Pvt Ltd           | Other        | India   | 12/11/2009       | Auto             | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| Aamex Colours Pvt Ltd             | Other        | India   | 12/11/2009       | Auto             | <input type="checkbox"/>            | <input checked="" type="checkbox"/> |

2,941 records found, displaying 1 to 10

1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | Next | Last | 10

Back   Continue

Under "Customers Awaiting Approval", you can check "Approve" to approve or "Reject" to reject customers.

# SELLER – Application Management

WELCOME SELLERS BUYERS HELP Search Now www.chemorbis.com

## SELLERS

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### Customers Awaiting Approval

Your current application approval settings - Never accept without my approval  
To change your settings, click here.

These customers which you have previously rejected automatically are shown with red and manually with dark blue.

### Customers To Be Approved

6 records found

| Company Name                    | Company Type | Country | Application Date | How Registered |
|---------------------------------|--------------|---------|------------------|----------------|
| NO Technoark Ltd                | Other        | India   | 12/11/2009       | Auto           |
| RL Corporation                  | Other        | India   | 12/11/2009       | Auto           |
| AARTI Pharma Industries Pvt Ltd | Other        | India   | 12/11/2009       | Auto           |
| Shilpa Pharmaceuticals          | Other        | India   | 12/11/2009       | Auto           |
| Aakash Pharma-Pravara Limited   | Other        | India   | 12/11/2009       | Auto           |
| RS Pharma-Pravara Limited       | Other        | India   | 12/11/2009       | Auto           |

### Customers To Be Rejected

4 records found

| Company Name           | Company Type | Country | Application Date | How Registered |
|------------------------|--------------|---------|------------------|----------------|
| A & A Enterprises      | Other        | India   | 12/11/2009       | Auto           |
| SLD Chemicals          | Other        | India   | 12/11/2009       | Auto           |
| Samayya Pharma Pvt Ltd | Other        | India   | 12/11/2009       | Auto           |
| Samayya Pharma Pvt Ltd | Other        | India   | 12/11/2009       | Auto           |

Authorization Code:  [Forgot my authorization code](#)

Do not ask for authorization code during this session.

Back Save

Approved and/or rejected customers will be listed for your perusal before submitting the transaction

Enter your authorization code

# SELLER – Application Management

Unapproved customers view your postings like this:

 **POSTINGS LIST**

| Posting # | Product   | Stock Name | Origin | Quality | Posting Type        | Shipment Term                      | Payment Term | Posting Quantity             | Unit Price |
|-----------|-----------|------------|--------|---------|---------------------|------------------------------------|--------------|------------------------------|------------|
| 116       | PPH Fibre | XXX        | XXX    | Prime   | Subject to approval | CFR, Mersin, İçel (Mersin), Turkey | L/C at sight | 500.0 mton<br>Min:500.0 mton | XXX        |

Approved customers view your postings like this:

 **POSTINGS LIST**

| Posting # | Product   | Stock Name     | Origin | Quality | Posting Type        | Shipment Term                      | Payment Term | Posting Quantity             | Unit Price |
|-----------|-----------|----------------|--------|---------|---------------------|------------------------------------|--------------|------------------------------|------------|
| 116       | PPH Fibre | Polychim C1288 | France | Prime   | Subject to approval | CFR, Mersin, İçel (Mersin), Turkey | L/C at sight | 500.0 mton<br>Min:500.0 mton | 900 EUR    |

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## Stock Management

# SELLER- Customer Management

You can offer the same product or service to different companies with different price and sales terms by grouping your approved customers under **“Profiles”**

The screenshot displays the ChemOrbis Seller interface. At the top, there are navigation tabs for WELCOME, SELLERS, BUYERS, and HELP, along with a search bar and the website URL www.chemorbis.com. The main content area is titled 'SELLERS' and features a sidebar on the left with various management options. The 'Customer Management' option is highlighted with a red box and expanded to show a sub-menu with the following items: Create Profile, Edit Profile, Delete Profile, and Profile Search. The main content area is divided into four sections: 'CREATE POSTINGS' (Compose your postings to display your offers to sell, Offer Now), 'MANAGE STOCKS' (Arrange your inventory by creating stock entries for your products and services, Handle Inventory), 'EVALUATE REQUESTS' (Check the buyers' requests to purchase your products and services, Search Requests), and a summary dashboard. The dashboard includes four key metrics: 0 Requests awaiting approval, 4 Rejected requests, 10 Concluded sales, and 3053 Customer awaiting approval. Each metric has a 'Details' button.

# SELLER- Customer Management



- All approved customers are automatically assigned to **"Standard"** profile.
- You can group companies under standard profile based on different criteria and create new profiles
- Some criteria you can use when creating profiles:
  - Market
  - Size
  - Credibility
- Each approved customer can only be in one profile at a time. Therefore, it's recommended that you do not create profiles based on products.
- Once you create your profiles, you can edit, add or delete customers.
- Once you delete a profile, all companies under the profile in question will remain to be your approved customers and will be assigned to "Standard" profile.

Each change you make to your profiles will affect who can view which of your postings **as soon as the change is made.**

# SELLER – Customer Management

The screenshot displays the ChemOrbis Seller interface. At the top, there are navigation tabs for WELCOME, SELLERS, BUYERS, and HELP, along with a search bar and the website URL www.chemorbis.com. The main content area is titled 'SELLERS' and features a sidebar with various management options: Postings, Buy Requests, Stock Management, Application Management, Customer Management, Storefront Management, and User Operations. The 'Create Profile' section is active, showing a progress bar with three steps: 'Profile Name Entry', 'Add Customers', and 'Confirmation'. The 'Profile Name Entry' step is highlighted with a red oval. Below the progress bar, there is a note: 'Fields with \* are required.' and an information icon with the text: 'When creating profiles, you can take into consideration the markets where your customers reside, their size, credibility, etc. Creating accurate profiles will ensure your postings are viewed by your target audience.' The main form area prompts the user to 'Please choose a name for the profile you would like to create.' and includes a text input field for 'Profile Name \*' containing the text 'My Customers in China'. Below the input field are 'Cancel' and 'Continue' buttons.

You can create a profile in 3 steps:

- Enter Profile Name
- Add Customers
- Confirmation

Enter Profile Name

# SELLER – Customer Management

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## SELLERS

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- Storefront Management >>
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### Create Profile

Profile Name Entry   **Add Customers**   Confirmation

Fields with \* are required.

When creating profiles, you can take into consideration the markets where your customers reside, their size, credibility, etc. Creating accurate profiles will ensure your postings are viewed by your target audience.

Please search the companies you would like to add to this profile based on company name, company type and country and then add the ones you select by using the "Add" button. All approved customers without an assigned profile can be viewed under "Standard" profile.

Profile Name: My Customers in China

#### Search Criteria

Profiles: All profiles   Country: --All--

Company Name:

Company Type: --All--  
Converter(Buyer)  
Other  
Producer(Seller)

Country list:  
Afghanistan  
Albania  
Algeria  
American Samoa  
Andorra  
Angola  
Anguilla  
Antarctica  
Antigua and Barbuda  
Argentina

Back   Search

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You can search companies you would like to add to the profile by company name, company type and country.

# SELLER- Customer Management

2,732 records found, displaying 1 to 25.

1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | Next | Last | 25

| Company Name   | Company Type       | Country | Profile  |                                     |
|--|--------------------|---------|----------|-------------------------------------|
| <a href="#">A&amp;B Chemical Corporation</a>                 | Trader/Distributor | China   | Standard | <input checked="" type="checkbox"/> |
| <a href="#">AAA Group Plastic Co., Ltd</a>                   | Converter/Buyer    | China   | Standard | <input checked="" type="checkbox"/> |
| <a href="#">Achem Technology(Shanghai) Co.Ltd</a>            | Converter/Buyer    | China   | Standard | <input checked="" type="checkbox"/> |
| <a href="#">Acumen Engineering (Shanghai) Co., Ltd</a>       | Trader/Distributor | China   | Standard | <input checked="" type="checkbox"/> |
| <a href="#">Akzo Nobel (Asia) Co., Ltd-Polymer Chemicals</a> | Other              | China   | Standard | <input checked="" type="checkbox"/> |
| <a href="#">Alcan Packaging (Suzhou)</a>                     | Converter/Buyer    | China   | Standard | <input checked="" type="checkbox"/> |
| <a href="#">All Mats Plastic Co., Ltd</a>                    | Converter/Buyer    | China   | Standard | <input checked="" type="checkbox"/> |
| <a href="#">Allmats Plastic Industry Co.,Ltd</a>             | Converter/Buyer    | China   | Standard | <input checked="" type="checkbox"/> |
| <a href="#">Ally International Co., Ltd.</a>                 | Converter/Buyer    | China   | Standard | <input type="checkbox"/>            |
| <a href="#">Alpha International Co., Ltd</a>                 | Trader/Distributor | China   | Standard | <input checked="" type="checkbox"/> |
| <a href="#">Alltech New Material(Suzhou) Co.,Ltd</a>         | Converter/Buyer    | China   | Standard | <input checked="" type="checkbox"/> |
| <a href="#">Alwaysseal (Fuzhou) Technology Ltd.</a>          | Converter/Buyer    | China   | Standard | <input checked="" type="checkbox"/> |
| <a href="#">Amabriva International Group Ltd</a>             | Trader/Distributor | China   | Standard | <input type="checkbox"/>            |
| <a href="#">Ameropa Corp</a>                                 | Trader/Distributor | China   | Standard | <input checked="" type="checkbox"/> |
| <a href="#">Amita's Group Inc</a>                            | Other              | China   | Standard | <input checked="" type="checkbox"/> |
| <a href="#">Asia Group Corporation Ltd.</a>                  | Converter/Buyer    | China   | Standard | <input checked="" type="checkbox"/> |
| <a href="#">Atico HK Plastic Manufactory</a>                 | Converter/Buyer    | China   | Standard | <input type="checkbox"/>            |
| <a href="#">Avaplas Precision Plastic(Shanghai) Co.,Ltd</a>  | Converter/Buyer    | China   | Standard | <input type="checkbox"/>            |
| <a href="#">Avian(Shanghai)Machinery CO.LTD</a>              | Other              | China   | Standard | <input checked="" type="checkbox"/> |
| <a href="#">Aveco Appliance Systems (Shanghai) Co.,Ltd</a>   | Converter/Buyer    | China   | Standard | <input checked="" type="checkbox"/> |
| <a href="#">B+S Chemie GmbH</a>                              | Trader/Distributor | China   | Standard | <input checked="" type="checkbox"/> |
| <a href="#">Bei Hong Machinery(Shanghai)CO.LTD</a>           | Other              | China   | Standard | <input checked="" type="checkbox"/> |
| <a href="#">Baixing Group Co., Ltd</a>                       | Converter/Buyer    | China   | Standard | <input checked="" type="checkbox"/> |
| <a href="#">Baodin Defa Trading Co., Ltd</a>                 | Trader/Distributor | China   | Standard | <input type="checkbox"/>            |
| <a href="#">Bao Ding Li Da Plastic Industry Co.,Ltd</a>      | Converter/Buyer    | China   | Standard | <input checked="" type="checkbox"/> |

2,732 records found, displaying 1 to 25.

1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | Next | Last | 25

Back Add >>

Select the companies you would like to add to the profile and click "Add" button

# SELLER – Customer Management

The screenshot displays the 'SELLERS' section of the ChemOrbis website. The navigation menu includes 'WELCOME', 'SELLERS', 'BUYERS', 'HELP', 'Search Now', and 'www.chemorbis.com'. The 'SELLERS' sidebar contains options like 'Postings', 'Buy Requests', 'Stock Management', 'Application Management', 'Customer Management', 'Storefront Management', and 'User Operations'. The main content area is titled 'Create Profile' and has three tabs: 'Profile Name Entry', 'Add Customers', and 'Confirmation'. The 'Add Customers' tab is active, showing a list of 10 companies with checkboxes for selection. A red circle highlights the 'Save' button at the bottom of the form.

Fields with \* are required.

When creating profiles, you can take into consideration the markets where your customers reside, their size, credibility, etc. Creating accurate profiles will ensure your postings are viewed by your target audience.

Please enter your authorization code to add the following selected companies to your new profile.

10 records found.

| Company Name                                | Company Type       | Country | Previous Profile | New Profile           |                                     |
|---|--------------------|---------|------------------|-----------------------|-------------------------------------|
| Amerape Corp                                | Trader/Distributor | China   | Standard         | My Customers in China | <input checked="" type="checkbox"/> |
| Ania Group Corporation Ltd.                 | Converter/Buyer    | China   | Standard         | My Customers in China | <input checked="" type="checkbox"/> |
| Baoxing Group Co., Ltd.                     | Converter/Buyer    | China   | Standard         | My Customers in China | <input checked="" type="checkbox"/> |
| Wigle International Co., Ltd.               | Trader/Distributor | China   | Standard         | My Customers in China | <input checked="" type="checkbox"/> |
| Amte's Group Inc                            | Other              | China   | Standard         | My Customers in China | <input checked="" type="checkbox"/> |
| Avaco Appliance Systems (Shanghai) Co.,Ltd. | Converter/Buyer    | China   | Standard         | My Customers in China | <input checked="" type="checkbox"/> |
| Avian(Shanghai)Machinery CO.,LTD            | Other              | China   | Standard         | My Customers in China | <input checked="" type="checkbox"/> |
| Bee Ding Li De Plastic Industry Co.,Ltd.    | Converter/Buyer    | China   | Standard         | My Customers in China | <input checked="" type="checkbox"/> |
| Allmate Plastic Industry Co.,Ltd.           | Converter/Buyer    | China   | Standard         | My Customers in China | <input checked="" type="checkbox"/> |
| Acumen Engineering (Shanghai) Co., Ltd.     | Trader/Distributor | China   | Standard         | My Customers in China | <input checked="" type="checkbox"/> |

10 records found.

Authorization Code:  [Forgot my authorization code](#)

Do not ask for authorization code during this session.

[Back](#) [Save](#)

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The customers assigned to the new profile will be listed for your perusal before submitting the transaction

Enter your authorization code to confirm the selected companies

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## Stock Management

# SELLER – Stock Management

- In order to create postings, you need to first define stocks. You can create postings only for products that have defined stocks.
- You can define stocks only for products which are already registered as products of interest for your company.
- You can entry as many stocks as you like per product.
- You should enter your stock information as detailed as possible so that it fully describes the products in your postings.
- You will be alerted when your stock quantity is below the safety stock
- Products with previously defined stocks can be viewed under “Stock List”

The screenshot displays the 'SELLERS' dashboard on the ChemOrbis website. The top navigation bar includes 'WELCOME', 'SELLERS', 'BUYERS', 'HELP', a search bar, and the website URL 'www.chemorbis.com'. The main content area is divided into several sections:

- Left Sidebar:** A vertical menu with options: Postings, Buy Requests, **Stock Management** (highlighted with a red box), Stock Entry, Stock List, Application Management, Customer Management, Storefront Management, and User Operations.
- Top Section:** Three main action areas: 'CREATE POSTINGS' (with a sub-option 'Offer Now'), 'MANAGE STOCKS' (with a sub-option 'Handle Inventory'), and 'EVALUATE REQUESTS' (with a sub-option 'Search Requests').
- Key Metrics (Yellow Panel):**
  - 0 Requests awaiting approval:** Includes a 'Details' button.
  - 4 Rejected requests:** Includes a 'Details' button.
  - 10 Concluded sales:** Includes a 'Details' button.
  - 3056 Customer awaiting approval:** Includes a 'Details' button.
- Footer:** A row of links: 'About Us', 'Contact Us', 'Help', 'Terms & Conditions', 'Privacy', and 'Site Map'.

# SELLER – Stock Management

WELCOME SELLERS BUYERS HELP Search Now www.chemorbis.com

## SELLERS

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- Storefront Management >>
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### Stock Entry

Please expand product tree to pick a product. You will be able to pick only enabled products which are already registered as products of interest for your company (marked black). If you would like to update your products of interest, please click here.

Products with previously defined stocks are marked red and current number of stocks per product is shown in parenthesis. You can create postings only for products that have defined stocks.

Expand All | Collapse All

Products:

- Additives
  - Masterbatch
    - Additive Masterbatch
    - Black Masterbatch
    - Colored Masterbatch
    - Filler Masterbatch
    - White Masterbatch (1)
  - Pigments
    - Titanium Dioxide
      - Titanium Dioxide Anatase
      - Titanium Dioxide Rutile
- Feedstocks
  - Crude Oil (1)
  - Naphtha
- Monomers
  - Benzene
  - EDC
  - Ethylene
  - Propylene
  - Styrene
  - VCM
- Polymers
  - ABS
    - ABS Extrusion (Black)
    - ABS Extrusion (Natural)
    - ABS Extrusion (White) (1)

Choose a product to enter stock:

- You can select only enabled products which are already registered as products of interest for your company (**marked black**)
- Products with previously defined stocks are **marked red** and current number of stocks per product is shown in parenthesis.

# SELLER – Stock Management

WELCOME   SELLERS   BUYERS   HELP   Search Now   www.chemorbis.com

## SELLERS

- Postings >>
- Buy Requests >>
- Stock Management >>
- Application Management >>
- Customer Management >>
- Storefront Management >>
- User Operations >>

### Stock Entry

Please enter your stock information so that it fully describes the products in your sell offers.

Product : White Masterbatch

Stock Name \* :

Product Picture :  [Browse...](#) [Add](#) [Delete](#)

Quantity \* :  [Select Unit](#)

Safety Stock Alert :  Yes  No

Safety Stock :  [Select Unit](#)

Quality \* : [Select Quality](#)

Product Specifications \* : Click to add product specification document/s.

[English](#) [Delete](#) [Add](#)

Origin \* : [Please select Country](#)

Product Package \* : [English](#) [Delete](#) [Add](#)

Warehouse : [Select Warehouse](#)

Auto replenish firm postings.

Authorization Code :  [Forgot my authorization code](#)

Do not ask for authorization code during this session.

[Save](#)

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Enter your authorization code after filling in all necessary information about your stock.

# SELLER – Stock Management

**SELLERS**

Postings >>  
Buy Requests >>  
Stock Management >>  
Application Management >>  
Customer Management >>  
Storefront Management >>  
User Operations >>

**Stock List**

Products with previously defined stocks are listed below. Please use the criterias to make a detailed search.

**Add New Stock**

Product Group : -- All --  
Product : -- All --  
ABS Extrusion (White)  
PET Film  
ABS Injection (Natural)

**Search**

| Stock Name     | Product      | Quality       | Quantity   | Origin        | # of Postings for Sale | # of Postings in Stock |  |
|----------------|--------------|---------------|------------|---------------|------------------------|------------------------|--|
| test           | ABS Ext. (W) | Near to Prime | 1,000 mton | Andorra       | 9                      | 1                      |  |
| ABS Eks.       | ABS Ext. (W) | Prime         | 300 mton   | China         | 6                      | 2                      |  |
| abs stok testi | ABS Ext. (W) | Others        | 8,000 mton | United States | 1                      | 1                      |  |

You can see your new stock entry under "Stock List" and view details of your posting, update or delete it by using the icons on the right.

# SELLER - Postings

- You can create postings only for products with defined stocks.
- You can create more than one posting for the same product with different sales terms and for different profiles.
- There are 3 types of postings:
  - Firm Offer: These postings are binding once the buyer company accepts your offer within the validity time of the posting. A deal is concluded as soon as the buyer accepts your offer. No final approval on your part is required.
  - Subject to Approval: Once the buyer company sends his request, these postings are subject to your final approval for the deal to be concluded. You need to respond to the buyer within the request response time you set before.
  - Unlisted Price: These postings are created without price information. Interested buyer companies can contact you by sending a message on OrbisStore.



- You can put your posting for sale as soon as you create the posting or you can place it on hold to sell later.
- You can automatically replenish your firm postings after each concluded deal.

# OrbisStore Sales Process

- Working Days and Hours
- Holidays
- Storefront Customization
- Warehouse
- Discount
- Payment Terms
- General Terms and Conditions
- Request Response Time
- E-mail and SMS
- Product Pictures
- Markets

## Storefront Management

- Customers Awaiting Approval
- Rejected Customers
- Approved Customers
- Application Settings

## Application Management

- Create Profile
- Edit Profile
- Delete Profile
- Profile Search

## Customer Management


- Stock Entry
- Stock List

## Stock Management

- ✓ **Customize your storefront**
- ✓ **Define approved customers**
- ✓ **Manage customer profiles**
- ✓ **Create stock items**

**You are ready to create your **postings****

# SELLER - Postings


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## SELLERS

- Postings >>
- Buy Requests >>
- Stock Management >>
- Application Management >>
- Customer Management >>
- Storefront Management >>
- User Operations >>

### Posting Entry

To create a posting, please click the "Create Posting" image.

| Stock Name         | Product  | Quantity | Quality | Origin  | # of Postings for Sale | # of Postings on Hold |   |
|--------------------|----------|----------|---------|---------|------------------------|-----------------------|---|
| Shumann White 8765 | White MB | 10 mton  | Prime   | Germany | 6                      | 0                     |  |

[Back](#)

Click the "Create Posting" image once you select the product.

# SELLER - Postings

The screenshot shows a web application interface for creating a posting. The left sidebar contains navigation links: Stock Management, Application Management, Customer Management, Storefront Management, and User Operations. The main content area is divided into several sections:

- Profile Selection:** A dropdown menu for selecting profiles. The dropdown is open, showing options: All profiles, Standard, My profile, My Other Customers in Export, My Trade Customers in Export, and My Supplier Customers in Export.
- Basic Posting Details:** Fields for Trading Type (Local/International), Destination Country (Afghanistan), Posting Type (Perm/Spot/Not for approval/Unlimited), and Posting validity.
- Payment and Shipment Terms:** Fields for Payment Term (Cash in advance, Upon delivery, Having a fixed term advance, Deferred term), Bank, Inco / Delivery (Delivered To Location), Shipment Type, Country (Afghanistan), City, Port/City, and Shipment Date (Prompt, Earliest, Latest).
- Quantity and Price:** Fields for Quantity, Minimum Quantity, AUM, Unit Price, Tax included (checked), Tax Percentage (%), and Additional Notes.
- Discount:** A table with columns for Min Quantity, Unit, Max Quantity, Unit, and Discount Rate (%). An 'Add' button is present.
- General Terms and Conditions:** A section for uploading documents.

At the bottom, there is an Authorization Code field.

Select profile(s) to identify the customers who will view the posting. You are also able to tell the system if you want this posting to be visible to anonymous or not approved customers with limited info.

Enter trading type, posting type and destination country.

Enter payment and shipment terms. If you have predefined payment terms, they will automatically appear here. You can manually make changes.

Enter posting quantity and price information.

Enter discount information. If you have predefined discounts, they will automatically appear here. You can manually make changes.

Upload general terms and conditions for the posting. If you have uploaded a document under Storefront Management, it will automatically appear here. You can manually make changes.

# SELLER – Postings

**SELLERS**

Postings >>  
Buy Requests >>  
Stock Management >>  
Application Management >>  
Customer Management >>  
Storefront Management >>  
User Operations >>

### Postings For Sale

Search filters:  
Product Group: **Secur**  
Product: **AES EtOH (White)**  
Stock Name: **AES EtOH**  
Profile: **Standard**  
Market: **China**

| Posting # | Product          | Stock Name | Trading Type        | Stock/Delivery                     | Payment Term        | Quantity   | Unconfirmed Quantity | Quantity Held | Unit Price |
|-----------|------------------|------------|---------------------|------------------------------------|---------------------|------------|----------------------|---------------|------------|
| 55        | AES EtOH (White) | AES EtOH   | Subject to approval | 500, Alabama P&G, China            | Cash in Advance (1) | 200.0 mton | 0.0                  | 200.0         | 100.0      |
| 58        | AES EtOH (White) | AES EtOH   | Subject to approval | 500 Warehouse, Adams, Turkey       | Cash in Advance     | 200.0 mton | 0.0                  | 0.0           | 100.0      |
| 57        | AES EtOH (White) | AES EtOH   | Unfilled Price      | 500 Warehouse, United States       | Cash in Advance     | 200.0 mton | 0.0                  | 0.0           |            |
| 57        | AES EtOH (White) | AES EtOH   | Subject to approval | 500, M, China                      | Cash in Advance (1) | 200.0 mton | 0.0                  | 200.0         | 100.0      |
| 59        | AES EtOH (White) | AES EtOH   | Subject to approval | 500 Warehouse, Adams, Turkey       | Cash in Advance     | 50.0 mton  | 0.0                  | 0.0           | 100.0      |
| 58        | AES EtOH (White) | AES EtOH   | Subject to approval | 500, U.S., United States           | Cash in Advance (1) | 200.0 mton | 0.0                  | 0.0           | 9.0        |
| 58        | AES EtOH (White) | AES EtOH   | Subject to approval | 500 Warehouse, Ind., United States | Cash in Advance     | 50.0 mton  | 0.0                  | 0.0           | 90.0       |
| 113       | AES EtOH (White) | AES EtOH   | Subject to approval | 500 Warehouse, United States       | Cash in Advance     | 200.0 mton | 0.0                  | 0.0           | 100.0      |
| 114       | AES EtOH (White) | AES EtOH   | Subject to approval | 500 Warehouse, Ind., United States | Cash in Advance     | 100.0 mton | 0.0                  | 0.0           | 100.0      |
| 121       | AES EtOH (White) | AES EtOH   | Subject to approval | 500 Warehouse, United States       | Cash in Advance     | 20.0 mton  | 0.0                  | 0.0           | 20.0       |

31 records found, displaying 1 to 12

1 | 2 | 3 | 4 | Next | Last | 10

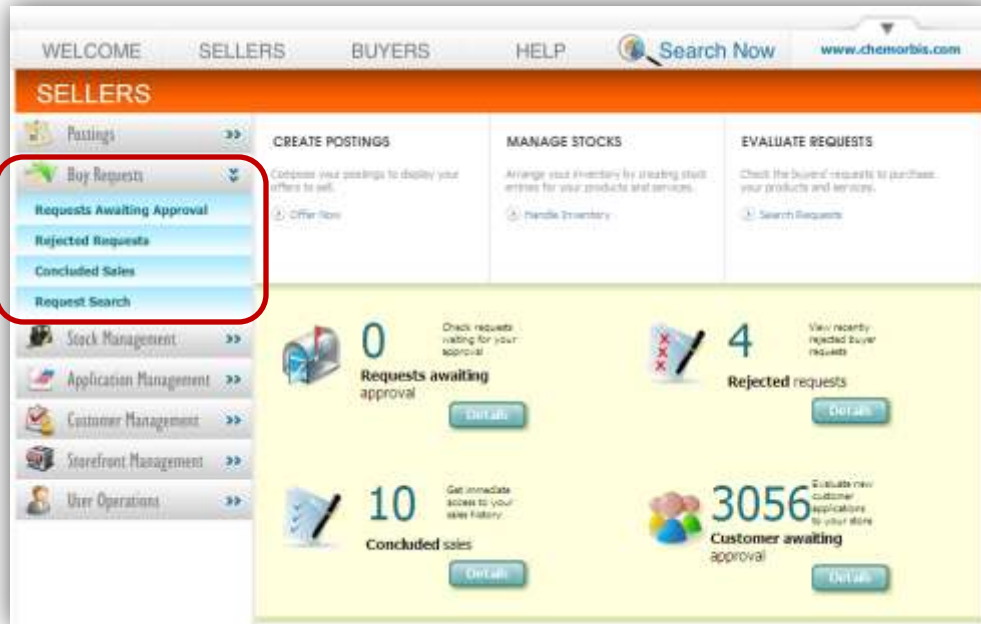
Authorization Code:  Based on authorization code  
 Do not ask for authorization code during the process

Back Update Delete Place On Hold Copy

You can search and view your active postings under "Postings for Sale". You can also put your postings on hold if you wish.



# SELLER – Buy Requests



- You can track buy requests waiting for your final approval under **“Requests Awaiting Approval”**
- You can view the concluded deals with contract details under **“Concluded Sales”**
- Buy Requests which you have rejected can be found under **“Rejected Requests”**
- All buy requests which you haven’t replied within the pre-set request response time will be automatically rejected and can be viewed under **“Rejected Requests”**
- Once a buyer accepts your firm offer, a deal will be concluded and will be viewed under **“Concluded Sales”** with all contact details.

# SELLER – Buy Requests

## Create Request

You are about to enter into a legally binding contract. By clicking on the "Buy Now" button below, you legally commit to purchase this item from the Storefront Owner.

It is your responsibility to read the item listing in full including all details related to this transaction (i.e. the seller's instructions, accepted payment terms, the shipment term, etc). Storefront Owner assumes all responsibility for all issues related to or arising from this posting. ChemOrbis is not a party to this transaction and cannot be held legally responsible under any circumstance.

This transaction is subject to the final approval of the Storefront Owner and he reserves the right to approve or reject your request within **4h, 10min.** . Your request will be valid and legally binding until this period expires. Unless you receive any reply during this period, your request will be automatically rejected.

I read and accept

Authorization Code :  [Forgot my authorization code](#)

Do not ask for authorization code during this [session](#).

[Back](#)

[Buy Now](#)

Buyers have to check **"I read and accept"** when creating buy offers

Without checking **"I read and accept"**, **"Buy Now"** button will not be activated

## Create Request

You are about to enter into a legally binding contract. By clicking on the "Buy Now" button below, you legally commit to purchase this item from the Storefront Owner.

It is your responsibility to read the item listing in full including all details related to this transaction (i.e. the seller's instructions, accepted payment terms, the shipment term, etc). Storefront Owner assumes all responsibility for all issues related to or arising from this posting. ChemOrbis is not a party to this transaction and cannot be held legally responsible under any circumstance.

This transaction is subject to the final approval of the Storefront Owner and he reserves the right to approve or reject your request within **4h, 10min.** . Your request will be valid and legally binding until this period expires. Unless you receive any reply during this period, your request will be automatically rejected.

I read and accept

Authorization Code :  [Forgot my authorization code](#)

Do not ask for authorization code during this [session](#).

[Back](#)

[Buy Now](#)

# SELLER – Buy Requests

## Concluded Sales

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**SELLERS**

- Partings >>
- Buy Requests >>
- Stock Management >>
- Application Management >>
- Customer Management >>
- Suppliers Management >>
- User Operations >>

**Concluded Sales**

1 You can use product name, stock name, product name, quantity information to search and view your concluded sales.

Product Group: -- Select --

Product: ABS 2 (Color: white) ABS 7 (Pink) ABS Injection (Natural) ABSPE Blow Molding

Stock Name: ABS 500 Brunel-Arda ENE

Profile: (V) End User: Customers in Egypt (V) Other Customers in Egypt (V) Major Customers in Egypt Standard

Market: -- All -- CHN EGY TUN

| Request ID | Product     | Stock Name         | Buyer                            | Buyer Company                         | Payment Type        | Quantity (kg) | Unit Price | Total Price | Request Date           |
|------------|-------------|--------------------|----------------------------------|---------------------------------------|---------------------|---------------|------------|-------------|------------------------|
| 119        | ABS 500     | Marsa Matruh (Ene) | Delta Solar Lash - International | Dr-International, Marsa Matruh, Egypt | Cash in Advance     | 100000        | 1.4500     | 145000      | 22 November 2009 14:32 |
| 120        | ABS 500     | Marsa Matruh (Ene) | Delta Solar Lash - International | Dr-International, Marsa Matruh, Egypt | Cash in Advance     | 200000        | 1.4500     | 290000      | 22 November 2009 15:05 |
| 121        | ABS 500     | Marsa Matruh (Ene) | Delta Solar Lash - International | Dr-International, Marsa Matruh, Egypt | Cash in Advance     | 100000        | 1.4500     | 145000      | 22 November 2009 15:17 |
| 122        | ABS 500     | Marsa Matruh (Ene) | Delta Solar Lash - International | Dr-International, Marsa Matruh, Egypt | Cash in Advance     | 200000        | 1.4500     | 290000      | 22 November 2009 15:30 |
| 123        | ABS 500     | Marsa Matruh (Ene) | Delta Solar Lash - International | Dr-International, Marsa Matruh, Egypt | Cash in Advance     | 100000        | 1.4500     | 145000      | 22 November 2009 15:42 |
| 124        | ABS 500     | Marsa Matruh (Ene) | Delta Solar Lash - International | Dr-International, Marsa Matruh, Egypt | Cash in Advance     | 200000        | 1.4500     | 290000      | 22 November 2009 15:55 |
| 125        | ABS 500     | Marsa Matruh (Ene) | Delta Solar Lash - International | Dr-International, Marsa Matruh, Egypt | Cash in Advance     | 200000        | 1.4500     | 290000      | 22 November 2009 16:07 |
| 126        | ABS 500     | Marsa Matruh (Ene) | Delta Solar Lash - International | Dr-International, Marsa Matruh, Egypt | Cash in Advance     | 200000        | 1.4500     | 290000      | 22 November 2009 16:20 |
| 88         | ABS 500 707 | ABS 500            | Demakia (I)                      | Demakia, Hama, Syria                  | Cash in Advance (I) | 100000        | 1.0000     | 100000      | 16 October 2009 12:12  |
| 89         | ABS 500 707 | ABS 500            | Demakia (I)                      | Demakia, Hama, Syria                  | Cash in Advance     | 100000        | 1.0000     | 100000      | 16 October 2009 16:36  |



# SELLER – Buy Requests

## Rejected Requests

GİRİŞ SATICILAR ALICILAR YARDIM Hemen Ara www.chemorbis.com

**SATICILAR**

- Satış Şekilleri >>
- Alış Talepleri >>
- Stok Yönetimi >>
- Bayırcı Yönetimi >>
- Müşteri Yönetimi >>
- Dükkan Yönetimi >>
- Kullanıcı İşlemleri >>

**Reddedilmiş Talepler**

Yaklaşık 20 dakikalık bir süre önce satıcı, bu alıcı profili ve işlemi giriş yaptı ve reddedildi.

İşlem Kodu: - Seçili -  
Ürün: AİPE Alan  
PP Homopolimer Rafya  
SPVC K.07-08

Stok Adı: PDRSCL05-10  
Paketler: 50KGS

Profil: My Italian Customer

Fizibilite: - Hesap -  
Taliye  
Taliye

**Ara**

| Talep No | Ürün            | Stok Adı    | İşlem     | Talep Saati      | Gözetim Saati    | Talep Miktarı | Alınan Miktar | Talep Durumu | Talep Tarihi     |
|----------|-----------------|-------------|-----------|------------------|------------------|---------------|---------------|--------------|------------------|
| 128      | SPVC 0<br>07-08 | PDRSCL05-10 | Chief Rep | 02.08.2009 14:00 | 02.08.2009 14:00 | 100.0 ton     | 0.0 ton       | Reddedildi   | 02.08.2009 14:00 |
| 129      | SPVC 0<br>07-08 | PDRSCL05-10 | Chief Rep | 02.08.2009 14:00 | 02.08.2009 14:00 | 100.0 ton     | 0.0 ton       | Reddedildi   | 02.08.2009 14:00 |
| 130      | SPVC 4<br>07-08 | PDRSCL05-10 | Chief Rep | 02.08.2009 14:00 | 02.08.2009 14:00 | 100.0 ton     | 0.0 ton       | Reddedildi   | 02.08.2009 14:00 |
| 131      | SPVC 0<br>07-08 | PDRSCL05-10 | Chief Rep | 02.08.2009 14:00 | 02.08.2009 14:00 | 100.0 ton     | 0.0 ton       | Reddedildi   | 02.08.2009 14:00 |
| 132      | SPVC 4<br>07-08 | PDRSCL05-10 | Chief Rep | 02.08.2009 14:00 | 02.08.2009 14:00 | 100.0 ton     | 0.0 ton       | Reddedildi   | 02.08.2009 14:00 |
| 133      | SPVC 0<br>07-08 | PDRSCL05-10 | Chief Rep | 02.08.2009 14:00 | 02.08.2009 14:00 | 100.0 ton     | 0.0 ton       | Reddedildi   | 02.08.2009 14:00 |

**Oran Bekleyen Talepler**

# SELLER – Buy Requests

## Requests Awaiting Approval

The screenshot shows the SELLERS interface with a navigation menu on the left and a main content area. The main content area is titled 'Requests Awaiting Approval' and contains a search form with the following fields:

- Product Group: - Select -
- Product: A55 Extruder (White), PET Film, ABS (Hacker Natural), WPCB Bow Mounting
- Stock Base: A55 Extr
- Profile: WPCB012
- Market: - All - Turkey

A search button is located below the form. Below the search form is a table with the following data:

| Request ID | Product       | Stock Base | Market      | Unit/Quantity             | Request Term       | Quantity Requested | Unit Price | Total Price | Request Date            |
|------------|---------------|------------|-------------|---------------------------|--------------------|--------------------|------------|-------------|-------------------------|
| 101        | A55 Extr. (W) | A55Extr    | Demo: Abu S | 2500, Williams Pur. China | Custom: 14days(14) | 2500 mtr           | 100 \$     | 250000 \$   | 24 September 2019 14:29 |

Below the table is an 'Authentication Code' field with a masked value '\*\*\*\*\*' and a 'Request' button. At the bottom, there are 'Reject' and 'Accept' buttons, and a 'Rejected Requests' link.

You can view buy requests subject to your approval, accept or reject them.

# Storefront Status

- 1. Active:** Storefront can be used within the limits of the seller's package rights
- 2. Inactive:** Storefront is not operational.
  - The last payment date is overdue (optional date)
  - Remaining number of postings=0
  - The end date of package has passed
- 3. Suspended:** The storefront has been suspended due to exceeding transaction/posting limits.
- 4. Will be Suspended:** The transaction/posting limits of the storefront are used up. Once the storefront closes, the status will be changed to "Suspended".
- 5. Critical:** At least 90% of the transaction/posting limits has been used up.

# Why OrbisStore?

- ✓ **Low customer acquisition cost** ↓
  - ✓ **High resource efficiency** ↑
  - ✓ **High sales and marketing effectiveness** ↑
- **Cost:** very low compared to alternatives (fairs, visits, etc.) thanks to 24x7, 365 days access to its ever expanding global and refined community
  - **Efficiency:** very high due to utilizing complicated business rules for more effective usage of resources (people, time and money) thanks to technology
  - **Effectiveness:** very high due to presenting your sales offers professionally and completely, evaluating potential sales leads while they still exist and reaching your potential customers while you're still sleeping



## “Meeting Point for Plastics Community”

[www.chemorbis.com](http://www.chemorbis.com)

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Fax :+60 (3) 6203 9769

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20142 Milan - Italy  
Phone: +39 (02) 8941 5593  
Fax: +39 (02) 8941 5587

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Seref Yazgan Is Merkezi, No:72, Kat: 6, D: 16  
Kozyatagi - 34736  
Istanbul, Turkey  
Phone: +90 (216) 468 10 25  
Fax: +90 (216) 360 57 88